



Industry
Hospitality



Solution
SD-WAN



Background

The customer is a hospitality organization that consists of a conglomerate of ski resorts, many of which are in very remote locations. The customer was looking for a solution to connect to their resorts as well as their corporate locations and experience a high-quality performance.

Business Problem

Due to the nature of the business, the majority of their locations are in areas that lack dependable connectivity and were experiencing performance degradation routinely. The customer also had their network built on a hyper converged infrastructure, which added to the complexity of the deployment. The customer was in need of a platform that would allow their local resort application to work effectively and without performance issues.

Solution

The customer was brought to VMware and was then introduced to QOS Networks to handle the deployment and configuration of their new VMware NSX SD-WAN by VeloCloud platform. QOS took a difficult configuration and created a unique solution by deploying the VeloClouds on their hyper converged infrastructure over HP Simplivity. This deployment method was the first of its kind in the industry. It allowed each of the resort locations to run over basic connectivity with their local modems and have their applications work with excellent performance.